



Airport fees and charges 2019

The English translation is for practical purposes.
The French version remains the contractual reference.

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The team of the Paris-Vatry Airport is at your service to provide information on aeronautical fees and charges, incentive measures and exemptions. Airport fees (landing, parking, lighting and passengers) are mandatory for each movement by the aircraft operator.

For security and safety reasons, in particular related to the management and organization of apron operations, ground handling provision for aircraft MTOW greater than 4 tons is mandatory

The handling requests are to be send and with the airport operations office (contacts on the last page).

All charges are exclusives of VAT. VAT is charged where applicable.

The weight of the aircraft is based on the basis of the maximum mass take-off weight (MTOW) as specified on the certificate of airworthiness of the aircraft, rounded to the higher ton, or as it appears on the current year VERITAS register.

A- AERONAUTICAL FEES

1- LANDING

The landing fee is payable to all aircraft landing on any aerodrome open to public air transport.

STANDARD FEES

| | |
|---|--|
| MTOW <4 tons | 23,33 € Excl.taxes (28,00€ Included taxes) |
| MTOW ≥4 tons | 6,00€ per ton of MTOW |
| Passenger or cargo flights annual contract rebate | 4,20€ per ton of MTOW |

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DISCOUNTS

➔ Rotorcraft (helicopters, gyrocopters): 50%

EXEMPTIONS

➔ Transport of officials as listed by the French Minister in Charge of Civil Aviation

➔ Diverted Aircraft due to technical incident or unfavorable atmospheric conditions.

GENERAL AVIATION INCENTIVE

A fixed annual fee of **250.00 € (Excl.tax)** is available as incentive for sports associations and/or flying clubs and private owners with aircraft **maximum take of weight (MTOW) below 2T**, operated exclusively for private and non-commercial purposes.

This fee covers an unlimited number of landings for a year.

This fee does not include runway lighting fee, parking fee, or any handling / assistance fees.

It is mandatory for sports associations and/or flying clubs and private owners to provide to the airport a proof of ownership of each aircraft upon payment of this package

2- TRAINING FLIGHTS

STANDARD FEES

| | Excl.taxes per ton MTOW |
|-------------------|----------------------------|
| Full landing | 6,00€ |
| Touch and Go | 1,50€ |
| Go around | 0,75€ |
| Rejected Take-off | 6,00€ |

For aircraft below 4 tons of MTOW, the initial cost is 23,33€.

DISCOUNTS

→ Rotorcraft (helicopters, gyrocopters): 50% on full landing

3- LIGHTING

The lighting fee is payable by all aircraft operating a takeoff or a landing on any airport open to public air transport at nighttime or during daytime in poor visibility, at the captain's request or for safety reasons on the authority of the Airport duty manager.

| | Excl.taxes |
|-----------------------------|------------|
| Per Landing or Takeoff | 40,00€ |
| Per Touch & Go or Go around | 20,00€ |
| Per Rejected Take-off | 20,00€ |

4- PARKING

The parking fee is payable by any aircraft parked on the airport.

The parking fee is calculated per hour of parking based on the weight of the aircraft and applies from touchdown to take-off. Each hour started is due in full.

The airport provides the parking stand.

Note: for security and safety reasons, in particular related to the management and organisation of apron operations ground handling provision for aircraft MTOW greater than 4 tons is mandatory.

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STANDARD FEES

| | Excl.taxes per ton and per hour |
|---------------------------------|--|
| Traffic areas | 0,20€ |
| Distant areas | 0,10€ |
| Long-lasting (upper in 5 days.) | On preliminary quotation |

Time Exemption

The rebates are applied to all aircraft after:

- ➔ 3 hours for all non Cargo-Aircraft
- ➔ 24 hours for all Cargo-Aircraft
- ➔ 5 days for all commercial aircraft based at the airport

EXEMPTIONS

Transport of officials as listed by the French Minister in Charge of Civil Aviation.

5- PASSENGER

The passenger fee is due for each departing passenger, for the use of facilities furnished for boarding, landing and the passenger's welcoming. It is applied to any carrier operating an aircraft on commercial purpose, or to an aircraft greater than or equal to 4 tons MTOW and which is not operated on commercial purpose:

BASIC FEES

| | Per departing passenger |
|--|-------------------------|
| National flight | 3,75€ |
| International flight (Schengen or no Schengen) | 4,75€ |

EXEMPTIONS

- ➔ Children under two years of age
- ➔ Transit passengers
- ➔ Crew members
- ➔ Passengers of diverted aircraft
- ➔ Passengers of aircraft operating a technical stop
- ➔ Passengers of an aircraft operating a medical evacuation

6- DISABLED PERSONS AND PERSONS WITH REDUCED MOBILITY (PRM) CHARGES

The PRM charge is for each departing passenger.

The {PRM} charge, is consistent with Regulation No 1107/2006 of the European Parliament and of the Council of July 05th, 2006 to July 1st, 2008.

BASIC FEES

| | Per departing passenger |
|---------|-------------------------|
| PRM Fee | 1,00€ |

EXEMPTIONS

- Children under two years of age
- Transit passengers
- Crew members
- Passengers on diverted flights
- Passengers on Technical stop
- Passengers-on medical evacuation on emergency flight

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7- LDCS

LDCS (Local Departure Control System - computer system for the check in boarding) fee :

| | Per passenger departing |
|-----------------|-------------------------|
| Use of the LDCS | 0,30€ |

EXEMPTIONS

- Children under two years of age
- Transit passengers
- Crew members
- Passengers on diverted flights
- Passengers on Technical stop
- Passenger on medical evacuation on emergency flight

8- OUT OF HOURS

| | |
|---|----------------------|
| Request for landing or take-off outside ATC published hours (AIP France or NOTAM). Air Flight Information Service (AFIS) is provided | 150€ per movement |
|---|----------------------|

9- FUEL

Fuel and oil-for aircraft use are available at the current price.

B- INCENTIVES FOR THE DEVELOPMENT OF NEW AND EXISTING ROUTES

Paris-Vatry Airport welcomes operators planning to develop their services and capacity by offering-incentive measures.

These incentives are **non-discriminatory** time **limited and available** in the Airport Development Department document as :

- **Chapter 1** : New routes
- **Chapter 2** : Development of existing routes
- **Chapter 3** : Increase in capacity

The incentives policy is coupled with a set of marketing support measures, available in the "Marketing Support" chapter of this document.

Please contact the Airport Development Department for further details.

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C- EXTRA-AERONAUTICAL FEES

1- LEASING FEES – LONG TERM

The use of the public space at Paris-Vatry Airport is subject fees.

For long-term occupancy, the lease is based on an annual fee and surface :

- In the administrative building: 120€ per sq. metre
- In freight terminal 1: 80€ per sq. metre
- In freight terminal 2: 90€ per sq. metre
- In the passenger terminal: 90€ per sq. metre

These rates exclude outgoing charges: (electricity, water...)

Please contact the Airport for further details.

2- INCENTIVE MEASURES FOR IMPLANTATION

As part of the implementation of a new economic activity on the airport premises, Paris-Vatry Airport offers a 3 year reduction of the long-term leasing fees.

| | 1 st year | 2 nd year | 3 rd year |
|----------------------|----------------------|----------------------|----------------------|
| Passenger terminal | 50% | 25% | 10% |
| Freight terminal n°1 | 60% | 30% | 15% |
| Freight terminal n°2 | 40% | 20% | 0% |

Upon termination of the agreement, the tenant shall refund the granted benefits.

These measures apply to furnished offices.

These measures do not apply to individual and collective rental charges.

A Business launch on airport premises may benefit from tax and social rebates through the CRSD (Contrat de Revitalisation de Site de la Defence).

Please contact the Airport Development Department for further details.

3- LEASING FEES– SHORT TERM

The short-term lease is based on a daily or half day rent.

| Service / Location | Details of the service | Price excl. taxes |
|---|--|---------------------------|
| Conference room in the passenger terminal (170 m ²) Air-conditioned | 1 day | 380 € (+ 80 € charges) |
| | ½ day | 240 € (+ 60 € charges) |
| Conference room 3 rd floor of the administrative building (55 m ²) Air-conditioned Salon des équipages RDC bâtiment administratif (ajouter à traduire) | 1 day | 190 € (+ 40 € charges) |
| | ½ day | 120 € (+ 30 € charges) |
| Conference room 1 st floor of the administrative building (130m ²) With terrace | 1 day | 240 € (+ 60 € charges) |
| | ½ day | 150 € (+ 40 € charges) |
| Equipment | Projector + screen + sound system + WiFi | 80 € |
| Charges include: <ul style="list-style-type: none"> - Heating - Air-conditioning - Utilities (water – electricity) - Cleaning | | |

4- FILMING AND PHOTOGRAPHY

The filming and photography fees are valid between 06h00 to 21h00 local time, except Sundays, and holidays.

A 100% fee increment is required for out of hours organisation.

| Type | Location | Details of the service | Price excl. taxes |
|---|--|------------------------|-------------------|
| Movies, TV | Land side | ½ day | 1000€ |
| | | 1 day | 1800€ |
| | Air side (subject to authorisation) | ½ day | 1400€ |
| | | 1 day | 2500€ |
| Short and corporate films | Land side | ½ day | 500€ |
| | | 1 day | 900€ |
| | Air side (subject to authorisation) | ½ day | 700€ |
| | | 1 day | 1300€ |
| Photo shooting organisation | Land side | ½ day | 300€ |
| | | 1 day | 500€ |
| | Air side (subject to authorisation) | ½ day | 450€ |
| | | 1 day | 650€ |
| Photo report provider All rights granted | Land side | 4 hours | 655€ |
| | | 8 hours | 1180€ |
| | | Extra hours | 135€ |
| | Air side (subject to authorisation) | 4 hours | 835€ |
| | | 8 hours | 1540€ |
| | | Extra hours | 180€ |
| | Supplement for video editing | | |
| - Video support from 1 to 2 mn | | | |
| - Animated introduction (subject and date) | | | |
| - Chronological animation | | | |
| - Sound input | | | |

These fees include:

- Parking for technical equipment
- Private space
- A full time assistant (1 for every 10 person)
- The power supply

5-ADDITIONNAL HANDLING

| Description | Location | Duration | Charge exc VAT |
|--|---|--------------------------|----------------|
| Group assistance (for party greater than 10) | Landside services | 1 hour* | 40 € |
| | Airside services (subject to authorities approval) | 1 hour* | 70 € |
| Assessment and study support (by appointment only) or meeting preparation (weekdays 0900 – 1700) | | | 250 € |
| Administrative assistance | | 1 hour* | 100 € |
| Development or modification work to rented space or equipment installation | | Per person and per hour* | 70 € |

**100 % increment for services completed Sundays, bank holidays or between 2100 and 0800;*

6- PARKING FEES

| | | VAT Excluded | VAT included |
|--------------------------------------|---|-----------------|-----------------|
| Cars | Up to 2 hours | Free | Free |
| Park P2, P3 et P4 | Per 24 hour period | 4,16€ | 5€ |
| | Long term Parking (6 and 7 days) | 20,83€ | 25€ |
| | Loss of ticket | 83,33€ | 100€ |
| Coach, shuttle and taxi Park P1 | Upon prefectural and / or airport approval. Shuttle service distance greater than 100 km: contact the airport. | Free | Free |
| Remote Parking cars | | Free | Free |
| Parking Motorcycle | | Free | Free |
| Parking cars Private airport Park | Limited access to : - Airport staff, - Airport's subcontractor staff - CAA (DGAC) staff - State and local communities - Guests-approved by the airport | Free | Free |
| Removal and rescue vehicles | Upon request | Free | Free |

6- COMMERCIAL ROYALTIES

No industrial or, commercial, activities can be carried out on the airport site without authorisation delivered by Paris-Vatry Airport administration.

These activities are subject to commercial royalties.

Standard commercial royalties are 10% of the turnover generated at the airport.

The terms and conditions are defined in the context of an agreement.

D- HANDLING

For security and safety reasons, in particular related to the management and organization of apron operations, ground handling provision for aircraft MTOW greater than 4 tons is mandatory

The handling requests are to be coordinated with the airport Operations office (contacts on the last page).

1- COMMERCIAL PASSENGER FLIGHT

The Airport handling of commercial passenger flight is mandatory, except for business aviation for which a specific handling is described below.

The handling includes :

For passengers:

- ➔ Check in and boarding pass printing
- ➔ Baggage weighing
- ➔ Boarding and/or disembarkation
- ➔ Unloading and/or loading of baggage

For aircraft and flight crew:

- ➔ Marshalling and chock placements
- ➔ Ground equipment for baggage handling
- ➔ GPU, for turnaround (maximum of 2 h)
- ➔ Steps for boarding and disembarkation
- ➔ The basic cleaning
- ➔ Crew welcome
- ➔ Access to terminal facilities and VIP / crew lounge
- ➔ Access to internet (Wi-Fi) and television
- ➔ Crew transportation, if necessary, to and from the terminal
- ➔ Crew baggage handling
- ➔ Weight and balance subject to agreement
- ➔ Access to weather data
- ➔ Assistance for catering, accommodation, taxis, car rental
- ➔ Message movement transmission

STANDARD FEES

The standard fee is based on a maximum turnaround time of :

- 03 hours for an aircraft with a seating capacity of 230 or less
- 05 hours for an aircraft with seating capacity of 231 or more

When exceeding the standard maximum turnaround time; the fee is increased to two half turnarounds.

A technical stop is a ferry flight and/or fuel stop.

| Aircraft's Seat capacity | Standard Turnaround | Half Turnaround | Technical stop |
|--------------------------|---------------------|-----------------|----------------|
| Less than 19 seats | 220,00€ | 170,00€ | 110,00€ |
| 20 to 50 seats | 360,00€ | 279,00€ | 178,00€ |
| 51 to 100 seats | 560,00€ | 406,00€ | 180,00€ |
| 101 to 120 seats | 700,00€ | 542,00€ | 350,00€ |
| 121 to 150 seats | 880,00€ | 682,00€ | 440,00€ |
| 151 to 200 seats | 1040,00€ | 806,00€ | 520,00€ |
| 201 to 230 seats | 1260,00€ | 976,00€ | 630,00€ |
| 231 to 280 seats | 1420,00€ | 1100,00€ | 710,00€ |
| 281 to 320 seats | 1980,00€ | 1534,00€ | 990,00€ |
| 321 to 380 seats | 2540,00€ | 1968,00€ | 1270,00€ |
| Greater than 380 seats | 3080,00€ | 2387,00€ | 1540,00€ |

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DISCOUNTS

Paris-Vatry Airport is the only Cat A French airport offering an all integrated airport and handling solution.

Therefore, reduced rates can be negotiated.

Please contact the Airport Development Department for further details.

NCREMENTS

- ➔ Sundays: 50%
- ➔ Night (between 09:00 and 1800, local time) : 50%
- ➔ Public holidays : 100%
- ➔ Cancellation with less than 24 hours notice 50%
- ➔ Flight delay greater than 1hour : 20%
- ➔ Flight delay greater than 2hours : 50%

2- GENERAL AVIATION, BUSINESS, AND MEDICAL EVACUATION

The ground handling provision for aircraft MTOW greater than 4 tons is mandatory.

The ground handling provision is on request for aircraft MTOW below 4 tons.

The handling includes:

For passengers:

- ➔ Customized welcome
- ➔ Access to terminal facilities and VIP / crew lounge
- ➔ Access to internet (Wi-Fi) and television
- ➔ Transportation, to and from the terminal
- ➔ Baggage handling

For aircraft and flight crew:

- ➔ Marshalling and chock placements
- ➔ Crew assistance
- ➔ Access to terminal facilities and VIP / crew lounge
- ➔ Access to internet (Wi-Fi) and television
- ➔ Crew transportation, to and from the terminal
- ➔ Crew baggage handling
- ➔ Access to weather data
- ➔ Assistance for catering, accommodation, taxis, car rental
- ➔ Security measures
- ➔ Message movement transmission

This handling excludes use of GPU and steps.

STANDARD FEES

| MTOW | Package |
|-------------------------|---------|
| Below 4T | 92,00€ |
| Between 4 and 6T | 255,00€ |
| Between 6 and 10T | 300,00€ |
| From Between 10 and 25T | 405,00€ |
| Greater than 25T | 700,00€ |

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DISCOUNT

For ferry flights a 50% discount is applied to the standard fee.

INCREMENTS

| | |
|---|------|
| → Sundays : | 50% |
| → Night (between 09:00 and 1800 local time): | 50% |
| → Public Holidays : | 100% |
| → Cancellation with less than 24 hours notice | 50% |
| → Flight delay greater than 1hour : | 20% |
| → Flight delay greater than 2hours : | 50% |

3- CARGO HANDLING

Paris-Vatry airport provides manpower, facilities and hangars to airline Operators, chain suppliers and brokers;

Aircraft handling is billed on a flat-rate basis, based on the mass of cargo and / or aircraft type.

The Cargo handlers provide loading/unloading of trucks, controls (authorized agent), storage, pallets build-up and brake-down orders, documents and customs forms.

Rates are based on a price per kilogram.

The handling is managed according to the nature and specificities of the goods, whether standard, oversize, perishable or pharmaceutical material.

For airline Operators, only RFC (Ready For Carriage) is accepted.

For chain suppliers and brokers, freight preparation services are available.

Please contact the Commercial Cargo Department or the freight office for further details.

DISCOUNTS

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Reduced rates and / or truck assistance is available subject to the number of contractual movements.

Please contact the Commercial Cargo Department for further details.

4- TRAINING FLIGHTS

The ground handling provision for training flights is mandatory for aircraft MTOW equal to or greater than 4 tons using parking stands.

The handling includes:

- ➔ Aircraft parking fee up to 3 hours
- ➔ Marshalling and chock placements
- ➔ Steps
- ➔ Crew assistance
- ➔ Crew transportation, to and from the terminal
- ➔ Security
- ➔ Access to terminal facilities
- ➔ Access to weather data
- ➔ Message movement transmission
- ➔ Access to the VIP lounge
- ➔ Access to internet (Wi-Fi) and television
- ➔ Assistance for catering, accommodation, taxis, car rental

This handling excludes use of GPU.

STANDARD FEES

| MTOW | Package |
|-------------------------|---------|
| Between 4 and 6T | 100,00€ |
| Between 6 and 10T | 150,00€ |
| From Between 10 and 25T | 200,00€ |
| Greater than 25T | 300,00€ |

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INCREASES-INCREMENTS

| | |
|--|------|
| → Sundays : | 50% |
| → Night (between 09:00 and 1800 local time): | 50% |
| → Public holidays : | 100% |

5- REFUELING

Fuel services are available daily between 08:00 and 18:00 local time.
Outside hours, one hour notice is required.

| | |
|--|------------------|
| Fuel services request outside 08:00 - 18:00 local time | 150€ per request |
|--|------------------|

6- REQUEST OF HIGHER RFFS (RESCUE AND FIRE FIGHTING SERVICES)

The RFFS are 2, 5 or 7 and published in AIP France and / or in NOTAM.

However, the RFF category may be increased upon request and subject to approval.

| | |
|---|-------------------|
| RFFS request for greater category than that required by French CAA regulation | |
| Level 5 or level 7 | 150€ per request |
| Level 9 | 1200€ per request |

7- DEICING

| MTOW | Per operation | Per Liter |
|----------------------|----------------------|------------------|
| Below 40T | 350,00€ | 3,30€ |
| Between 41 and 100T | 365,00€ | 3,30€ |
| Between 101 and 200T | 380,00€ | 3,30€ |
| Between 201 and 300T | 400,00€ | 3,30€ |
| Greater than 301T | 420,00€ | 3,30€ |

8- SUPPLEMENTARY HANDLING

Relative to the aircraft

| Description | Unity | Euros |
|---------------------------------|--------------------------|----------|
| Ground Power Unit GPU | Per ½ hour | 75,00€ |
| Air start Unit ASU | Per start-up | 275,00€ |
| Waste removal | Simple point | 120,00€ |
| | Multiple points | 220,00€ |
| Water service | Simple point | 120,00€ |
| | Multiple points | 220,00€ |
| Aircraft surveillance | Package per aircraft | 120,00€ |
| Aircraft Nighttime surveillance | Per hour (mini. 6 hours) | 50,00€ |
| Push-Back | MTOW < 100T | 60,00€ |
| | MTOW > 100T | 120,00€ |
| Heavy duty Loader (Marrel) | Per hour | 440,00€ |
| Passenger steps | Per hour | 50,00€ |
| | Per day | 350,00€ |
| Engineer steps | Per hour | 25,00€ |
| | Per day | 180,00€ |
| Elevator | Per day | On quote |
| Luggage loader | Per hour | 40,00€ |
| Tire nitrogen inflator | Per bottle | 200,00€ |
| | Per wheel | 100,00€ |
| Forklift (3T) | Per hour | 50,00€ |
| | Per day | 300,00€ |
| Forklift (16T) | Per operation | 300,00€ |
| Parking stand cleaning | | 200,00€ |
| Ballast | Per bag | 20,00€ |
| Washing up | Per ½ hour | 25,00€ |
| | | |

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Relative to the passenger's aircraft cleaning

- ➔ Basic cleaning: included in the passenger fee handling
- ➔ Standard cleaning : 0,85€ x seats
- ➔ Complete cleaning : Night : 2,00€ x seats

| Passengers aircraft list of cleaning tasks | | | | |
|--|--------------------------------|------------|------------|----------|
| | Services | Basic | standard | complete |
| Cockpit | Empty the bins | | | x |
| | Wipe the trays | | | x |
| | Clean seats | | | x |
| | Clean and vacuum the floor | | | x |
| Cabin | Remove wastes from seat pocket | | x | x |
| | Store safety instructions | | x | x |
| | Clean and store the trays | | x | x |
| | Set the seat belts | | x | x |
| | Clean seats | | | x |
| | Change the Head cover | | On request | x |
| | Wipe the armrests | | | x |
| | Remove the earphones | | x | x |
| Clean the luggage racks | | | x | |
| Floor | Remove the waste | On request | x | x |
| | Vacuum cleaning | On request | x | x |

| Passenger aircraft list of cleaning tasks | | | | |
|---|--|------------|----------|------------|
| | Services | basic | standard | complete |
| Galleys | Change the rubbish bags | x | x | x |
| | Wipe worktops | | | x |
| | Wipe retractable trays | | | x |
| | Wipe kitchen sinks and taps | | | x |
| | Wipe mirrors | | | x |
| | Wipe ovens front | | | x |
| | Sweep the ground floor beneath and behind the trolleys | | | x |
| | Clean the coffee machine | | | x |
| WC | Wipe mirrors | | x | x |
| | Clean the washbasin | On request | x | x |
| | Wash the floor | | x | x |
| | Wipe washbasins and surfaces | | x | x |
| | Change the rubbish bags | x | x | x |
| Others | Open the window panel | | | x |
| | Provide the customers catering | | | On request |

Airport staff

- ➔ Minimum of perception : 1 unit per agent
- ➔ 50 % increment between 10:00 pm and 06:00 am on customer request.

| Services | Unit | Euros |
|------------------------|------|--------|
| Handling agent | Hour | 45,00€ |
| Reception agent | Hour | 45,00€ |
| Transport airport side | | 40,00€ |

E- INFORMATIONS, TERMS & CONDITIONS

General Provisions

On any aerodrome open to public air traffic, services provided to the users and to the public give rise to remuneration, under the shape of fees perceived for the benefit of the operator who supplies services.

On the basis of a program communicated by the operator, the Paris-Vatry Airport can practice tariff discounts according to the volume of activity or for the starting up of new regular routes or charter flights.

These Terms and Conditions supersede any other document that the client may wish to apply. The commissioning or ordering of a provision or service, as well as the sole utilisation or use of equipment, locations, premises etc are accepted to imply an express consent, complete and without reserve of these Terms and Conditions

Reference to IATA SGHA (2004) « AHM 810 Main Agreement »

Except other agreements, the General Conditions of Paris-Vatry Airport are subjected to the 2008 version of the Standard Ground Handling Agreement (SGHA) "AHM 810 Hand Agreement" established by the International Aviation Transport Association (IATA) and such as published in the Airport Handling Manual.

Fleet of the beneficiary

It is up to the beneficiary to inform the Paris-Vatry Airport of any modification brought to its fleet for aircraft using or susceptible to use the Paris-Vatry Airport: purchases, sales, rents, leasing, modifications of the characteristics of aircraft, etc., at the risk of being charged at erroneous rates.

In this case, the beneficiary cannot take advantage of any regularization on the already emitted invoices. The modifications will only be effective from the date of reception by the airport of the notification of the modifications or the certificate of airworthiness.

Declaration of exemption of VAT

All prices are excluding VAT.

VAT is charged to the current normal rate (20,00 % on January 1st, 2014).

The regime of application of VAT on the airport fees and handling cost, was defined by the law of finances of December 31st, 1995 which is summarized below:

| | |
|---|-------------|
| Aircraft operator | |
| French airline companies of transport approved (*) realizing less than 80 % of their traffic abroad | Liable |
| French airline companies of transport approved (*) realizing 80 % or more their traffic abroad | Not subject |
| Foreign airline companies of transport approved or aircraft of foreign states used within declared missions | Not subject |
| Private aviation or business flights operator or aerial work operator | Liable |
| French and foreign military aircrafts or aircrafts of French or foreigners states | Liable |

(*) companies defined in articles L.6412-1 and -2 of French transport Code.

The conditions of exemptions will be applied according to the instruction of the General Code of the current taxes to the date of application of price lists (4 ° II of the article 262) as follows:

"The French companies mentioned as per appendix A and all the foreign companies, excepted those mentioned as per appendix B of the instruction, do not have any longer to deliver a certificate. Only the French companies not mentioned as per the appendix A and the foreign companies mentioned as per appendix B, and wishing to benefit from this exemption makes a commitment to supply to the Paris-Vatry Airport a valid certificate for the current year."

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This document guarantees that the services with destination either of foreign countries or FRENCH OVERSEAS DEPARTMENTS AND TERRITORIES, with the exception of Metropolitan France, represent at least 80 % of the services exploited by the beneficiary (article 262 of the General Code of the Taxes). The beneficiary makes a commitment to send to Paris-Vatry Airport this certificate by January 20th of every year at the latest for an application on January 1st.

In case of absence of this certificate, Paris-Vatry Airport will emit the invoices of the beneficiary with the rate of the current VAT. In this case, the beneficiary cannot take advantage of regularization on the already emitted invoices. The modifications will be effective only from the date of reception of the certificate.

For aircraft or flights made for another company, the application of the VAT is a function of the regime to which the company which is charged for the airport services is submitted.

Invoicing:

Aeronautical fees are to be paid cash before any take-off.

In case of no cash payment by the beneficiary whose aircraft uses the airport during the opening hours of airport operation office (CASA), the invoice will be sent to the beneficiary, increased by a lump sum of expenses of 10,00€ TTC; this lump sum not exempting possible expenses of recovery and dispute as below.

Extra-aeronautical fees are payable on invoice issued by the Paris-Vatry Airport.

Disbursement fees

For any expenses made in the name of and for the account of the customer with a provider, third supplier of Airport Paris-Vatry, every amount of this order will be increased of 10% on invoice for disbursement fees.

A minimum amount of the disbursement fees will be:

- For catering services: 20 €
- For hotel accommodation: 40 €
- For taxi services: 20 €

Methods of settlement

The beneficiary can settle his invoices:

- In € cash, is the amount is less than 300 Euros
- By bank check, with French bank validity, to "l'Agent Comptable"
- By bank card (Visa, Master Card, American Express)
- By direct debit from the bank or postal customer's account
- By bank transfer

BIC : **TRPUFRP1**

IBAN : **FR76 1007 1510 0000 0020 0338 562**

for the order of :

**AEROPORT DE VATRY
ETS PUBLIC DE GESTION
TRESOR PUBLIC
51000 CHALONS EN CHAMPAGNE**

| BANK CODE | DESK CODE | BANK ACCOUNT NUMBER | RIB KEY |
|-----------|-----------|---------------------|---------|
| 10071 | 51000 | 00002003385 | 62 |

IMPORTANT

To avoid requests for missing information, and to enable us to process your query as quickly as possible, always state: the number of the invoice in question, the date of the flight and the flight number.

Note: The banking charges relative to the payments operated through banking institutions are chargeable to the customer, who will have to stipulate on his order: "payment chargeable to the issuer".

Deadlines of payment

All fees are payable within 30 days after receipt of invoice.

Complaints and Recovery

Any complaints or other appeal against payment will not affect the payment. All such appeals are to be submitted before their due date to the following address:

Etablissement Public de gestion de l'Aéroport de Vatry
CS 90006
51555 Châlons-en-Champagne Cedex
France

In the event of late payment, Paris-Vatry Airport (Etablissement Public de gestion de l'Aéroport de Vatry):

- reserves the right to demand immediate payment for the total amount of services invoiced ;
- apply on all outstanding sums an interest rate, that is 3 times the current prevailing legal rate ;
- may call, by the simple issuing of a formal notice, on sureties and guarantees offered by third parties to settle outstanding amounts due.

Guarantees, money deposit

Any user is required to provide adequate guarantees based on the estimated forecast traffic, the amount and the duration of the contract of ground-handling or occupation agreement.

Thus, any scheduled airline serving the Paris-Vatry Airport is subject to the deposit of a deposit equivalent to one month of aeronautical fees and estimated handling costs.

For seasonal or charter activities, an amount equivalent to 50% of the cost of the airport must be paid in advance of the flight. The remainder will be invoiced at the emission of each flight.

Legal disputes

This entire document is translated from French language which is the dispute reference.

On the choice of Paris-Vatry Airport, the dispute procedure can take on the following modalities:

- Implementation of the procedure planned by the French Code of Transport

Article L. 6123-2. After unsuccessful notice of the debtor to regularize the situation, the seizure of an aircraft operated by the taxpayer or owned, may be requested from the judge of the place of performance, by the authorities and in the following situations:

- Minister for Transport, (....)
- The aerodrome operator in case of non-payment or insufficient payment of airport fees;
- The noise airport control authority, (...)

The judge's order of execution is transmitted to the aerodrome air traffic authorities for immobilization of the aircraft. The order shall be notified to the debtor and to the aircraft owner where the payer is the operator.

The cost of the seizure shall be borne by the taxpayer.

Payment of amounts due entails the lifting of the seizure. "

- Common law procedure.

Any questions regarding the Terms and Conditions and the benefits governed by these Terms and Conditions shall be subject to French law, to the exclusion of any other right. Only the French version of these Terms and Conditions shall prevail in case of dispute.

Any dispute arising in connection with the interpretation or enforcement of these Terms and Conditions and / or services governed will be the sole jurisdiction of the courts of Châlons-en-Champagne (France).

F- CONTACTS

CONTACT DETAILS

| Department | Phone | E-mail |
|----------------------------------|-----------------|---|
| Station/ Operations office | +33 3 2664 8230 | ops@parisvatry.com |
| Cargo office | +33 3 2664 8225 | handling@parisvatry.com |
| Finance & administration | +33 3 2664 8282 | compta@parisvatry.com |
| | | |
| Operation manager | +33 3 2664 8213 | mfarrell@parisvatry.com |
| Cargo sales manager | +33 3 2664 8261 | ymaugran@parisvatry.com |
| Commercial & marketing assistant | +33 3 2664 8262 | apuerta@parisvatry.com psommier@parisvatry.com |
| Managing Director | +33 3 2664 8257 | slafay@parisvatry.com |